



The Firm Foundation

FBI Construction, Inc.

Volume 2, Issue 4
September 2008

Raycom Media

918 Frontage Road Myrtle Beach
Flossie Rd., Conway, SC

Project Manager: Kent Gunter
Superintendent: Ed Brown & John Luss
Architect: Bialosky & Partners
Project Start Date: December 7, 2007

Myrtle Beach is now broadcasting from a new 18,000 square foot live television station. WMBF will be an all-digital station, broadcasting on channel 32. Both the Raycom Media studio and the transmission facility were constructed by FBI Construction, Coastal Division and were featured building projects on The Today Show.

reception and office spaces, as well as broadcasting areas and state of the art mechanical rooms.

Partially through the studio project the acting superintendent, John Luss, took medical leave at which time Ed Brown, the superintendent responsible for the transmission facility project, assumed responsibility for the completion of both Raycom projects.

The Raycom Media project was an seven month project that consisted of three phases and two separate locations. The demolition and build out of the newsroom/studio facility was located at 918 Frontage Road, the former SunCom building, and the construction of transmission facility was located on Flossie Road in Conway, SC.



We would like to thank all of the subcontractors who contributed to this project.

We would like to extend a special thanks to Dallas Doyle of Mancill Electric who really went the extra mile coordinating with Raycom officials and FBI Construction to ensure a smooth on air start up.



The build out of the Raycom studio project included the creation of



Recently Completed Projects...

**South Carolina Fire Academy
Columbia, SC**



**The Citizens Bank
Florence, SC**



Veterans Park - Florence, SC



Florence Baptist Temple



Current Projects

Carolinas Patient Financial Svc.
Florence, SC

City of Conway Public Works Complex
Conway, SC

Claire Chapin Epps Family YMCA
Myrtle Beach, SC

Dilmar Oil
Columbia, SC

Florence Baptist Temple
Florence, SC



Folkens Law Firm

Florence, SC

Georgetown County Family YMCA
Georgetown, SC

Hope Health
Florence, SC

Horry County Public Works
Conway, SC

IRIX Pharmaceuticals Expansion
Florence, SC

J. Rueben Long Detention Center
Conway, SC

KJ's Market
Quinby, SC

Lee County Middle School
Bishopville, SC

Midway Elementary School
Cassatt, SC

North Strand Recreation Center

Little River, SC

Smurfit Stone
Florence, SC

South Florence Baptist Church



North Strand Recreation

ence, SC

South Carolina Fire Academy
Columbia, SC

Streetscape
Andrews, SC

Streetscape

Flor-



FBI 4th Quarter Employee Spotlight

Superintendent

Johnny Cox

Johnny has been a member of the FBI family since 1988. He is currently superintendent on the KJ's Market jobsite. A dedicated employee, with a firm work ethic, he will be the first one to tell you he "runs a tight ship". That's because he believes in "just doing what you're supposed to do - what is right". In his opinion, there is no fine line between right and wrong. "It's a thick line", he says.

Fellow FBI employee, Mike Tyler has known Johnny for many years, and says "he has always been helpful and a good trainer for up and coming young superintendents". Mike also adds, "...personally he has always been there to give me spiritual guidance, too". Kyle Gunter, also of FBI, says "Johnny has played a tremendous part in the healthy growth of FBI over the years. His attention to detail, ability to plan ahead, and his frugality are some of his many strengths".

Before joining Team FBI, Johnny worked with Logan Construction Company and Dillon Yarn. From Lake View, SC, he is active in his community and serves as secretary and treasurer for Trinity Holiness Church of Gaddy's Mill, where he is also a member.

When he's away from the job, he can usually be found "cutting grass". He also enjoys fishing, when he can find the time. Johnny and his wife, Sharon, have been married for 40 years and have three children and two grandchildren. Truly the most important assets of FBI Construction are the people who make up Team FBI - like Johnny!

FBI Construction would like to thank Johnny Cox for his continuous, dedicated service to our company.



Inside The Ranks A Message from Kent Gunter

As 2008 quickly comes to an end, all of us here at FBi Construction have much to be thankful for. Throughout the year we have seen major price increases on construction materials, although current prices seem to have leveled off, and in some cases, have even decreased. Gas prices also seem to be ever fluctuating on an upward spiral. The financial markets presently have everyone on edge wondering what will happen next.

It's difficult for professional analyst to offer a logical explanation, much less a solution, for what's currently taking place, so certainly I can't. What I can tell you is that currently, FBi Construction seems to be impervious to these market conditions and continues to maintain a steady and profitable workload. As most of you know, this is not the case with most commercial and residential construction and development companies, many of whom are significantly downsizing and rethinking the nature of their operations. As a result of both poor management and other external factors, we are starting to see many of these companies in our market area struggle, and in some cases they are declaring bankruptcy. On the bright side, the chief economist of Associated Builders and Contractors, which consists of primarily commercial contractors, said recently, "While non-residential construction activity may swell into the months ahead, the recovery from any period of weak demand for construction can be already spotted along the economic horizon." He added, "The emerging view is that any downturn in non-residential construction activity could be significantly briefer than had been previously projected."

Though there are many opinions floating around, I am thankful that a few economists are seeing some light at the end of the tunnel.

There are four factors that I believe contribute to the current ongoing success of FBi Construction. First, and most importantly, is our belief in a higher power. All of our staff meetings are initiated with a prayer and we always ask the Lord to give us the projects we need and keep us away from the ones that we don't. Sometimes this prayer is difficult to accept, especially after many hours of work and significant resources go into pursuing various projects, only to end up empty handed. Time and time again, we have initially been disappointed after not getting a particular project, only to look back a short time later and, for various reasons, say "WOW I'm so thankful that project slipped away." Secondly is the quality of our employees. The commitment, dedication, knowledge, and can do attitude of our 70+ employees is most definitely one of our main keys to success. The third key factor to our success is our willingness to pursue quality projects outside of our immediate market area and to pursue projects that have not historically been part of our company resume. We have completed many projects too numerous to name in North Carolina as well as throughout South Carolina. We have been successful in our pursuit of non-vertical type projects to include various fish hatcheries, streetscapes, and general industrial plant work to name a few. The fourth key factor to FBi's continued success is our 26 + years of working relationships and doing business the right way. When making decisions within the company we strive to treat others as we would like to be treated. We all know what the right thing to do is but the key is actually doing the right thing. This concept is true for the man in the ditches all the way up the ladder to the president of the company and this concept is a reflection of our core values.

During times of economic down turns, recessions, and/or depressions, there are always companies that come out on top and even flourish in these conditions. I see FBi Construction doing things differently, being proactive, making wise decisions, and ultimately coming out on top.



In your prayers

Our sincere condolences to Joby Tanner's on the passing of his grandmother and to Darien Neselrode on the loss of her nephew.

New Arrivals

Please welcome Morgan Tyler and Mac Arrants to the FBi family. Morgan is working as a part time receptionist at the Coastal Division in Conway. Mac will be working out of the Corporate Division in Florence.



Kent Gunter and his wife Mammie are expecting the arrival of their second child in November. Good luck and congratulations!



A heart felt congratulations to Mr. & Mrs. Al Anderson!

FBi employees surrounding the wedding couple...from left to right Ashton Estridge, Ken Gunter, Allen Reynolds & Elliott Smith

Upcoming Events

The FBi annual Christmas party will be held Saturday, December 6th at 5 PM at Coastal FBi office located at 490 Allied Dr. in Conway. More details to follow...





4th Quarter Birthdays

October

Charles Pate 10/02
 Ed Brown 10/05
 Johnny Cox, Jr. 10/09
 Sheila Marshall 10/21

November

Tony Wiley 11/02
 Creola Johnson 11/13
 Kirby Baxley 11/16
 Harry Jones 11/20
 Ashton Estridge 11/20
 Johnny Cox 11/27

December

Stewart McIntyre 12/02
 Donald Bethea 12/04
 Jeff Terwilliger 12/29
 Scotty Enzor 12/31

Happy birthday to you...happy birthday to you...

happy birthday to all of you. ..happy birthday to you!!!



490 Allied Drive
 Conway, SC 29526
 Phone 843.234.4324
 Fax 843.234.4326

2240 Douglas Street
 Florence, SC 29501
 Phone: 843.665.0408
 Fax: 843.665.7715

Current Projects

**Williamsburg First National Bank
 Florence, SC**



**KJ's Market
 Quinby, SC**

**Smurf-It Stone
 Florence, SC**

